



# VTerror App



**\$100mn**  
Auto Capacity

**6**  
Questions

**2**  
Minutes

**27.5%**  
Commission

## Value Proposition

Accessible from every broker's desk, VTerror, the Validus Terror App, streamlines the process of quoting, binding and issuing a policy for a product we believe to have growing importance and recognize may have low take-up.

The producer has the ability to automatically quote, bind and issue a policy without contacting Validus.

The process (including policy issuance) can be completed within 2 minutes by answering as few as 6 questions. Competitive commissions are available.

## What is the Product?

The product provides coverage for physical damage and business interruption resulting from a terrorism event as detailed in the Lloyd's Terrorism Insurance Wording LMA 3030 and Lloyd's BI Extension LMA 5039 - A tried and tested wording within the Terrorism market. With a dedicated and experienced claims team, our clients can have full confidence in a swift and reliable response.

The product is oriented to US risks with insured limits of USD 100,000,000 and total insured values of USD 200,000,000. Larger and more complex risks will trigger a referral to the Underwriter.

VTerror and the defined Lloyd's wording offers both certainty of coverage and more comprehensive coverage than is available under TRIPRA.

## Security

Policies issued by VTerror are underwritten by Validus Specialty Underwriting Services, Inc., as a Lloyd's coverholder on behalf of Lloyd's Syndicate 1183, managed by Talbot Underwriting Ltd.

## Questions

For general questions about VTerror, please contact:

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# Product Differentiation



	Validus Specialty Standalone	TRIPRA
Policy	<ul style="list-style-type: none"> <li>• Event definition is clearly stated in the policy wording</li> <li>• Covers a broad range of acts including acts committed for political, religious and ideological purposes</li> <li>• Once a loss meets the definition of coverage, it will be paid</li> <li>• NIL deductible</li> <li>• Clients can choose whether to insure their entire portfolio of properties or just selected locations</li> <li>• Proven and constantly updated wordings</li> </ul>	<ul style="list-style-type: none"> <li>• Event needs to be deemed a certified act of terrorism under TRIPRA</li> <li>• Must be certified by both the Secretary of Treasury, after consulting with the Secretary of Homeland Security, and the Attorney General</li> <li>• A loss will not be certified unless it exceeds \$5m, in the aggregate</li> <li>• TRIPRA backstop is not triggered unless the aggregate loss exceeds \$140m for 2017, increasing by \$20m each year.</li> <li>• Insurer co-share of 17% for 2017, increasing by 1% annually</li> <li>• International assets not included if purchased in the US</li> <li>• The entire portfolio must be insured under TRIPRA (most cases)</li> </ul>
Pricing	<ul style="list-style-type: none"> <li>• Based on risk profile and industry of an insured</li> </ul>	<ul style="list-style-type: none"> <li>• Based on a percentage of an all risk premium</li> </ul>
Claims Payment	<ul style="list-style-type: none"> <li>• Dedicated/experienced claims team</li> <li>• No government certification required</li> <li>• Claim will be paid quickly if covered as per definition</li> </ul>	<ul style="list-style-type: none"> <li>• Must comply with the TRIPRA definition and certified by the government</li> <li>• No legal recourse if the insured disagrees with their decision</li> <li>• TRIPRA has been untested since its inception</li> </ul>
Illustrative Claims Recoverable	<ul style="list-style-type: none"> <li>• Boston Marathon</li> <li>• San Bernadino</li> <li>• PULSE Nightclub (Orlando)</li> </ul>	None

**Disclosure**

This is not intended as an offer or solicitation for insurance and is for informational purposes only. Validus Specialty is the trading name of Validus Specialty Underwriting Services, Inc., a surplus lines broker licensed in New York, Massachusetts, Arizona and Georgia. Validus Specialty underwrites surplus lines insurance on behalf of eligible surplus lines insurers Western World Insurance Company and Underwriters at Lloyd's through Talbot Underwriting Ltd's Syndicate 1183. Surplus lines insurance may only be purchased through a licensed surplus lines broker. For more information, please visit [www.validusholdings.com](http://www.validusholdings.com).